

North American Remote Software Testing Centers

A Cost-Effective and Quality Alternative to Offshore and Nearshore Options

What

US-based facilities that provide remote software testing

Where

*Greensboro, NC
Atlanta, GA*

Services Offered

- *Full-service QA consulting*
- *Outsourced QA teams*
- *Functional and performance testing*
- *Public training*

Benefits

- *Lower cost than traditional US outsourcing*
- *Higher productivity than offshore and nearshore models*
- *Experienced managers on site*
- *Large pool of local talent*
- *Standard US holiday schedule*
- *Commercial airport only minutes away*

In Search of Alternatives

Due to budget constraints, companies of all sizes are being directed to reduce costs and search for low-cost alternatives to their software development initiatives. Many of them have chosen to use outsourcing services to address this need. Beyond reducing costs, companies have also chosen outsourcing as a response to their need for specific skills and expertise; the need to accelerate schedules and time to market; and the need for increased quality due to lack of standards, processes, repeatability and maintainability.

Hidden Costs

Numerous companies that have chosen outsourcing services have discovered that the expected cost savings are an illusion due to the hidden costs associated with using offshore and nearshore firms. Some examples include:

- Managing a workforce thousands of miles away with different time zones and travel costs is challenging and costly.
- Due to cultural and language communication barriers, the time for meetings, gaining a common understanding, and rework increases time and workload of local resources.
- Different holiday schedules, security concerns, and exchange rates for conducting business outside the U.S. increases time and costs.

In response to the need in the marketplace for an alternative outsourcing solution for software testing, Orasi established two remote testing centers located in North America to counter the costs, risks and lack of quality associated with using other outsourcing services.

Making Remote Testing Successful

Communication is Essential

A key success factor for companies that outsource their software testing is a strong communication channel between the customer and the service provider. Orasi uses a 3-part communication model to ensure nothing falls between the cracks. First, customer involvement is required throughout the process to ensure that accurate direction is provided to the project at all times. Second, an engagement manager takes project responsibility and is the single point of contact for all customer needs. Lastly, Orasi uses disciplined project planning, resourcing, approval and change management procedures focused on completing the project on time and within budget.

Quality Metrics are Essential

To ensure the quality of the applications under test, testing metrics must be established and tracked for test planning, test execution and defect detection. A recommended set of testing metrics based on Orasi's extensive testing background and experience is provided to each customer as a starting point. Based on the customer's critical business needs, alternative metrics may be identified to ensure the quality of testing.



Quality People are Essential

Having a staff of competent and experienced manual and automation test engineers is essential to ensuring the quality of the applications under test and meeting project deadlines and cost constraints. What makes Orasi different when it comes to people skills includes:

- **QA Competency and Quality.** Quality assurance is Orasi's core competency and it is what we focus on. We do not do development, nor do we recommend outsourcing your development and testing to the same company.
- **Certified and Experienced.** Our test engineers are certified in the HP test automation and management software and have testing experience with varied application environments in industries including telecommunications, insurance, and manufacturing.
- **Agile, Flexible and Accessible.** Our test teams are organized for agility and flexibility so we can quickly respond and react to our customers' needs. Since we are located in the U.S. and employ U.S. citizens, our hours and holiday schedules match those of our customers. Both Remote Testing Centers are located near major airports and we encourage customers and prospects to visit our facilities whenever the need arises.
- **Skills.** As an HP Software Platinum Partner, Orasi continually stays up to date and on the forefront of test automation and management. This allows us to staff projects with qualified project leads, test managers, functional test engineers, and requirements specialists based on a customer's needs.

Our Value Proposition

The benefits of using Orasi for all of your remote testing needs include:

Increased Quality

Orasi is a company you can trust to give you unbiased testing results. We align our testing process and methods with each customer's business needs and objectives to ensure delivery of a quality product. Our testing framework is designed from the start for reuse and minimizing maintenance of test cases and test scripts.

Reduced Costs

Orasi understands the needs of our customers to make cost-effective decisions. To give our customers the greatest amount of flexibility when it comes to investing in a remote testing initiative, we offer a number of financing and pricing options that includes project-based, subscription, turn-key and onsite rates. More importantly, we ensure that we provide the right number of people with the right skills at the right time to minimize costs.

Risk Mitigation

As with any remote testing initiative, there are risks. Orasi works with its customers to reduce risk whenever possible by earning the right to be a trusted advisor. Our experience with both successful and failed implementations has taught us the importance of our responsibility for the performance of the project, as well as maintaining the project schedule to ensure that each project is delivered on time and within budget.

About Orasi

Orasi provides comprehensive consulting and training services to support proven processes and best-of-class technologies. Orasi is an HP Software Platinum partner, and our experienced trainers and consultants enable customers to realize the benefits of effective processes supported by trained personnel and the right technology. We help organizations build higher quality products, from needs assessment and strategic consulting to technical implementation.

Whether you want to improve current processes and workflows or bring employees up to speed on proven practices and technology, Orasi helps you manage your people, processes and technologies to ensure success. With Orasi, you'll gain a competitive advantage and realize a return on your technology investments throughout the development cycle.

**For more information, email us at
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